



**enterprise ilembe**  
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Ilembe Management Development  
Enterprise t/a Enterprise Ilembe  
Co Reg No. 2008/0312665/07

28 September 2016

Dear Bidder

**Re: Appointment of a Panel of Service Providers for the Identification, Packaging and Sourcing of Funds to Implement High Impact Projects**

Your proposal in response to the request for proposals for the above-mentioned project refers.

This letter serves to confirm that your proposal was not successful.

The award was made as follows:

Supplier	Expense Recuperation Structure
Lonaletu Agri Business	<ul style="list-style-type: none"><li>• Business Plan Compilation and successfully sourcing funding 5% of total fund</li><li>• Project Management Fees is 9% of Project Cost</li></ul>
Insingo Projects	<ul style="list-style-type: none"><li>• R400 per hour for all services and personnel involved; and</li><li>• 10% fee for all funds raised and secured for all projects including disbursements</li></ul>
IRG Innovative Technology (Pty) Ltd	<ul style="list-style-type: none"><li>• Expenses to be reimbursed at a cost plus 10% basis</li><li>• Professional fees to be payable on current DPSSA (National Public Sector) consultant fees scale basis for professional fees measured on time spent</li><li>• Capital Raising Fee to be capped at 5% of total funding raised, negotiable for each project and taking factors such as cost of capital (interest) secured.</li></ul>

The appointments are subject to written confirmation by the successful bidders of the following:

- That this project will be undertaken at risk and costs will only be recoverable upon funds being secured from funders
- That the appointment is solely for the securing of funding and does not include implementation of projects once funds are sourced.

Please note that, in terms of Municipal SCM Regulations, you have fourteen (14) days to notify me in writing should you have any objections.

May I take this opportunity to thank for your submission and wish you success in your future endeavours.

Yours faithfully,



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Ms C Peters  
Acting Chief Executive Officer